

## Industry Day

**Nazzareno Marchese**

Innovation & Business Development

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**Bruxelles-Brussel**  
**September 23, 2015**

1995

### Highlights

Less than 250 Employees

8 Offices in Italy

- Trieste
- Venezia
- Genova
- Roma
- Napoli
- Palermo
- Taranto
- Augusta

2006

### Research Consortia

CoRiTeL



**Società Italiana Radio Marittima** is an Italian company founded by Guglielmo Marconi in 1927, performing the **management of radio-communication equipment** installed on board of Italian flagged vessels, according to IMO Safety Of Life At Sea (SOLAS) recommendations.

SIRM is an **LRIT Authorized Tester – Application Service Provider (AT-ASP)**, approved by MISE and it is in the board of directors of **C.I.R.M. - Comité International Radio Maritime** (member of IMO)

Thanks to a close cooperation with ITSLAB, SIRM provides a suite of **integrated ICT-based solutions** for the improvement of fleet management, including multi-channel communication and navigation efficiency

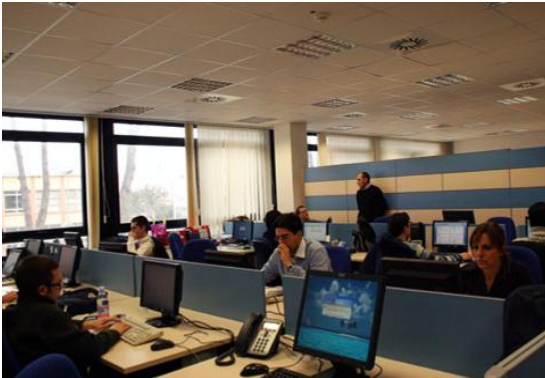




# ITS group

**ITSLAB** srl is an Italian company providing Information and Communication Technology solutions, **SW Engineering and System Integration** to different Business Areas, such as: Telecommunication, Energy, Industry, **Space & Maritime**.

HQ is located in the South of Italy, where ~200 employees are involved in project and delivery activities working in a close and strong cooperation with R&D people.





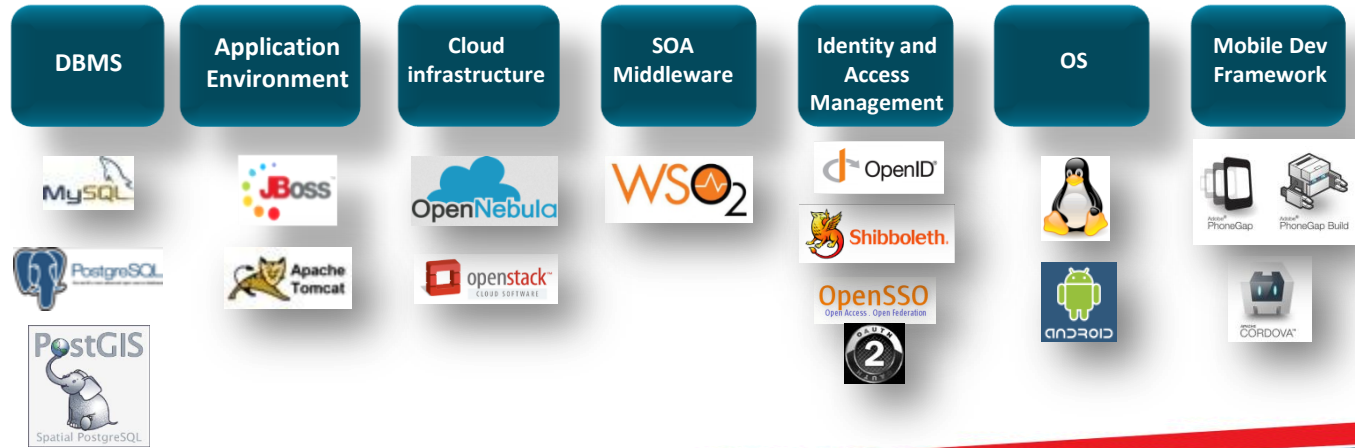
# Competence Centers

Competence Center	Technologies /Products
Mobile Enterprise	iOS, Android, Windows Mobile, Phone Gap, Appcelerator, MobileIron, ..
Unified Communication	Avaya, Asterisk, Loquendo, RealSpeak, ..
Portals, BPM, Social Intranet	Liferay, Weblogic, Sharepoint, JBOSS, Oracle Portal, WebCenter, Drupal, Joomla, Oracle SOA Suite, Tibco, ..
Open Source Technologies	MySQL, OpenGIS, OpenStreetMap, Xibo, Nuxeo, Nagios, OpenStack, OpenStack Storage, PostGre, OpenCV, Play, Zookeeper, Zoneminder, WS...
e-Learning	Saba, Moodle
BI, DWH, Big Data & Data Virtualization	Delphix, SAP BO, SAS, Oracle BI, Pentaho, Hadoop (Ambari, Hive), ...
Satellite TLC Media Streaming and Broadcasting	Prostream, Osprey, Niagara, Amino, Wowza, Red5, VLC, ..

# Focus on «Open Source»



## SW Base Components



## Technological Cooperation

*'Structured' National cooperation*

University of Naples

University Parthenope

University of Salerno

University of Rome

*Project-based International coop.*



## Development Integration

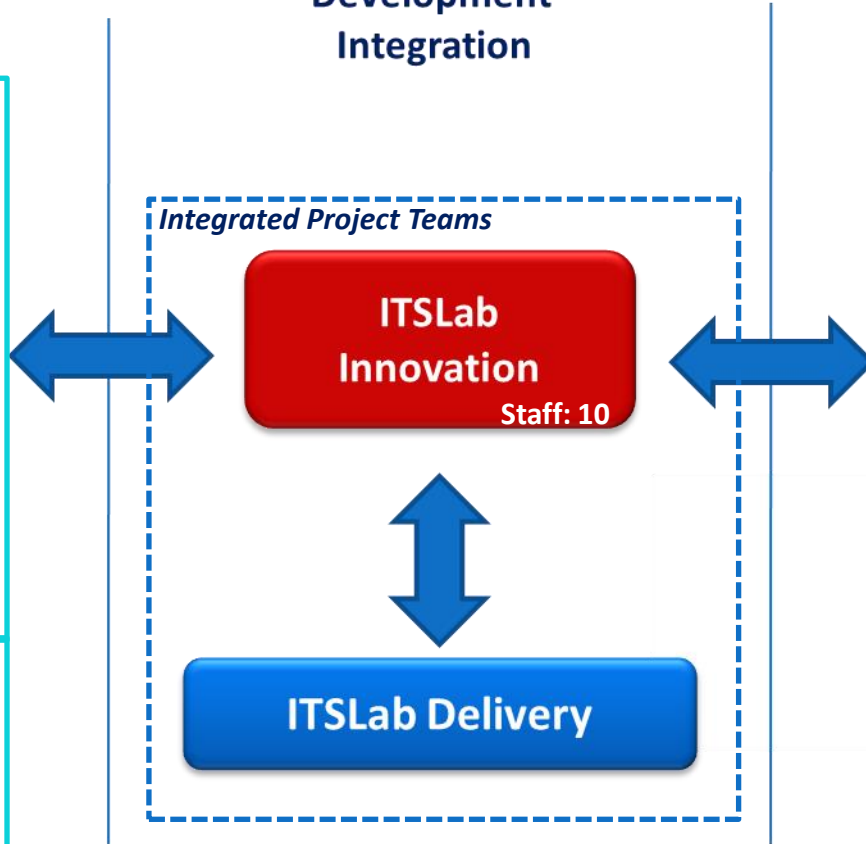
*Integrated Project Teams*

**ITSLab Innovation**  
Staff: 10



**ITSLab Delivery**

## Consortium Participation



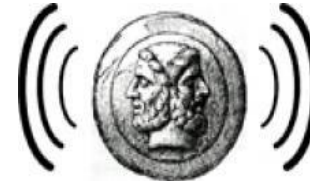




## Projects

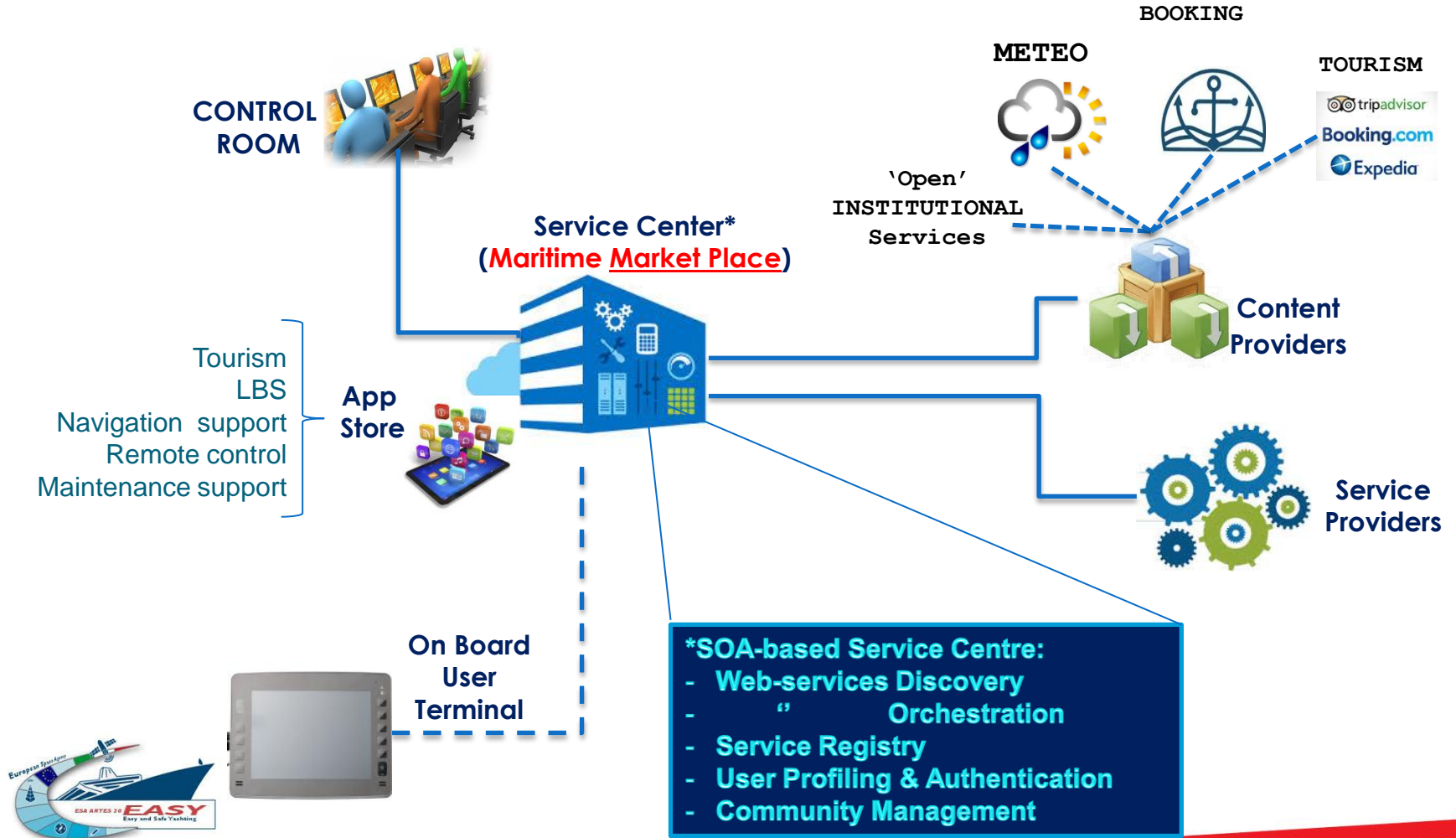


Sat-AIS Testbed



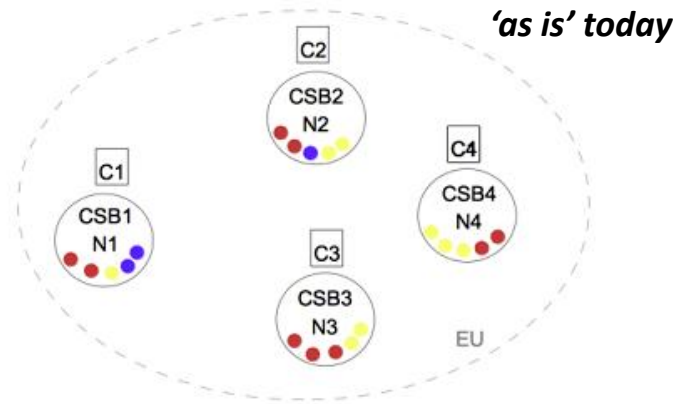
JANUS



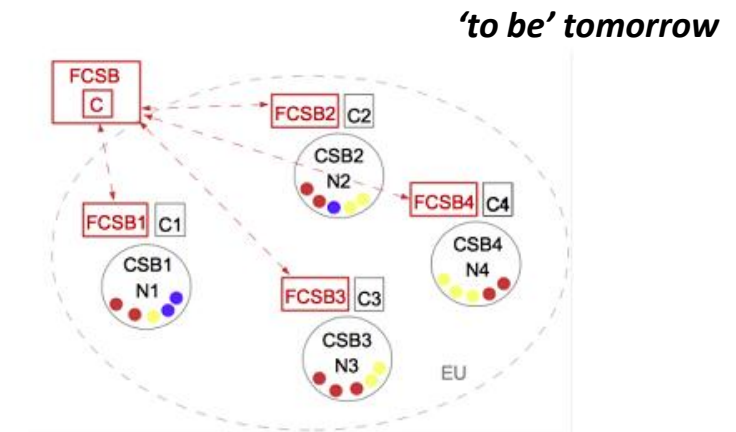


**Main goal:** to create a distributed cooperating ecosystem of **interoperable national brokers**, that will be responsible for discovering and consuming the cloud services **within a common EU digital market**.

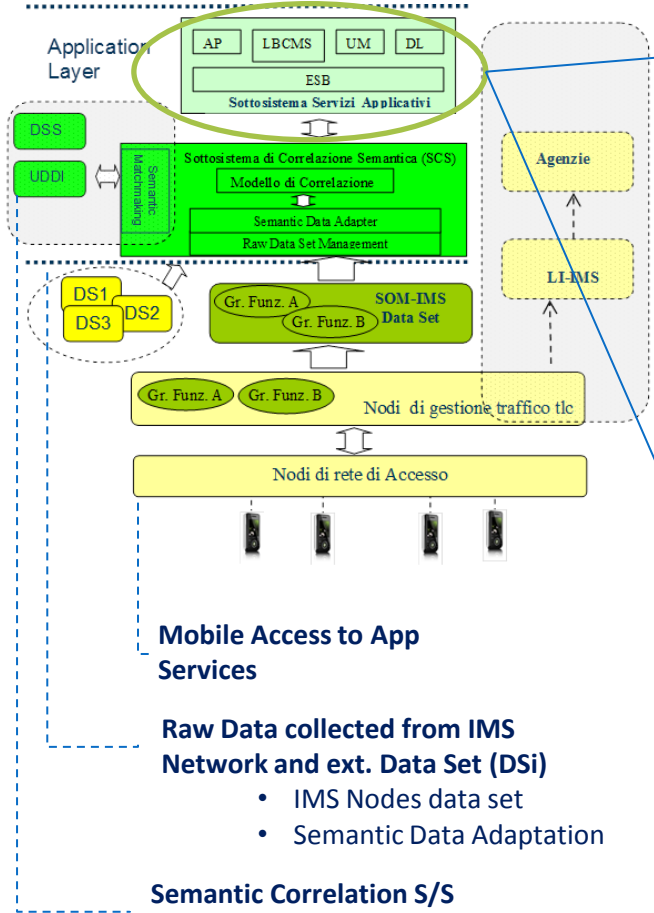
Considering the scenario of **Cross Cloud Federation**, the solution is made by several layers, each with its own capabilities as following: IaaS/PaaS layers, **App Store Layer**, **Monitoring/SLA layer**, **Legislative enforcement pillar** and an **Orchestration layer**.



**CSBi** = national Certified Service Brokerage  
**Ni** = European Nation  
**Ci** = national Service Catalogue



**FCSB** = Broker that manages and coordinates the actions of all the FCSBx  
**FCSBi** = Federated Certified Service Brokerage  
**C** = catalog that unifies service categorization, certification and legislative compliance



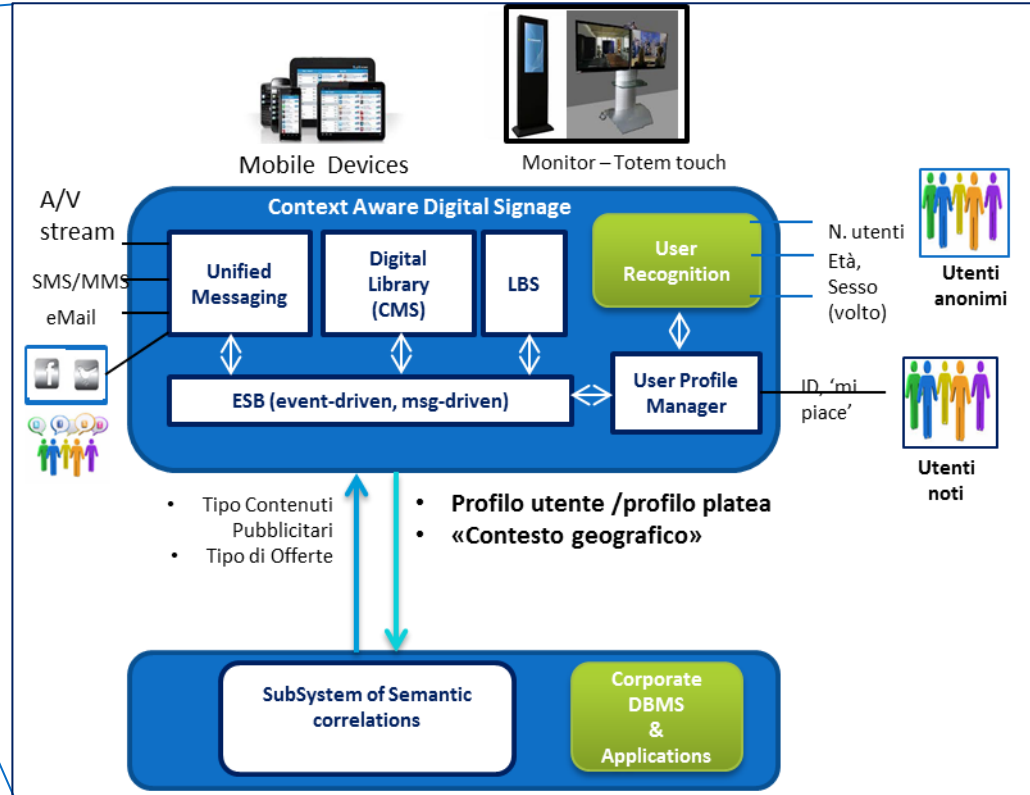
### Mobile Access to App Services

### Raw Data collected from IMS Network and ext. Data Set (DSi)

- IMS Nodes data set
- Semantic Data Adaptation

### Semantic Correlation S/S

- Service Discovery
- Semantic Matchmaking



# Smart Ship

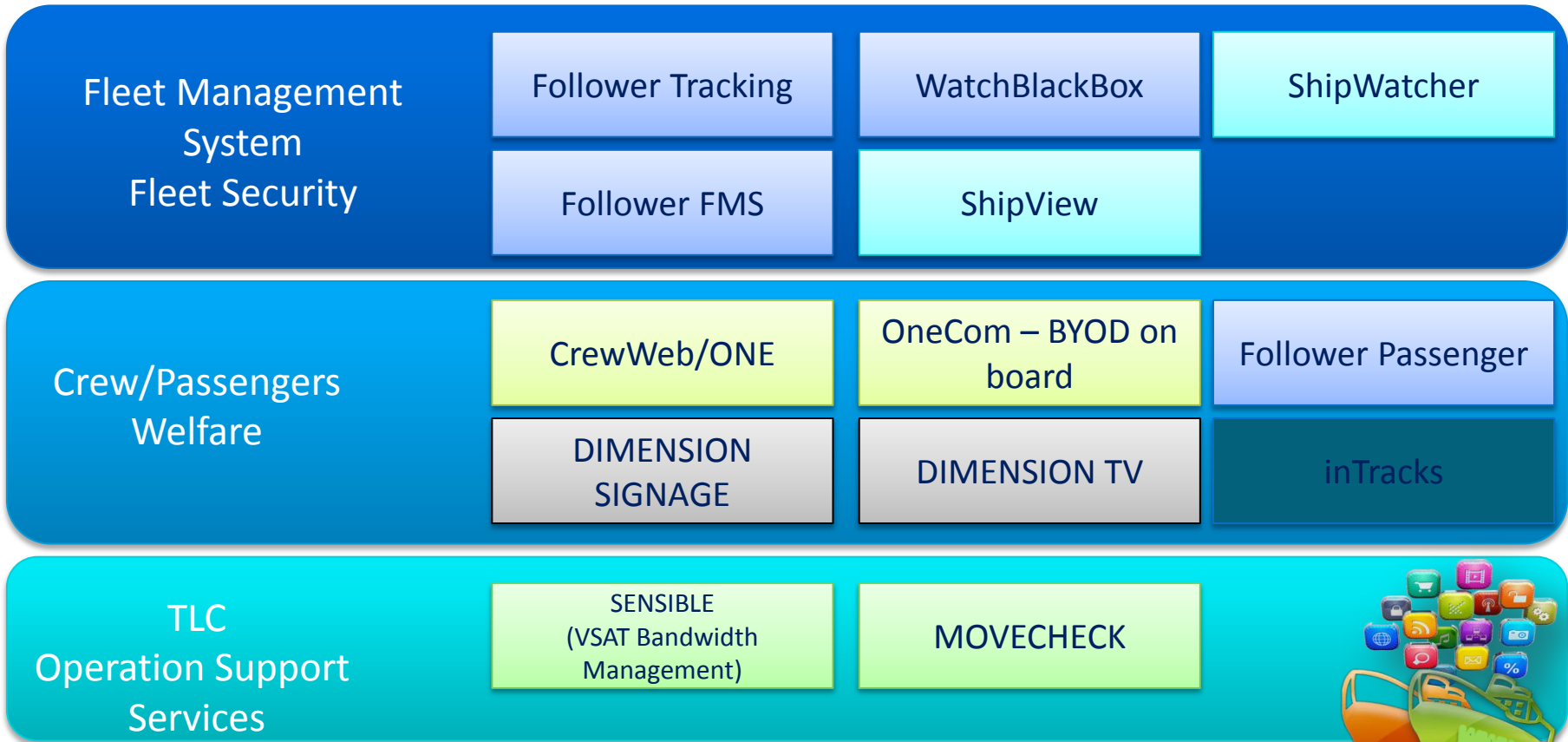
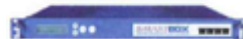
*ICT solution platform for  
maritime sector*





# 'Smart Ship': Integrated platform for maritime

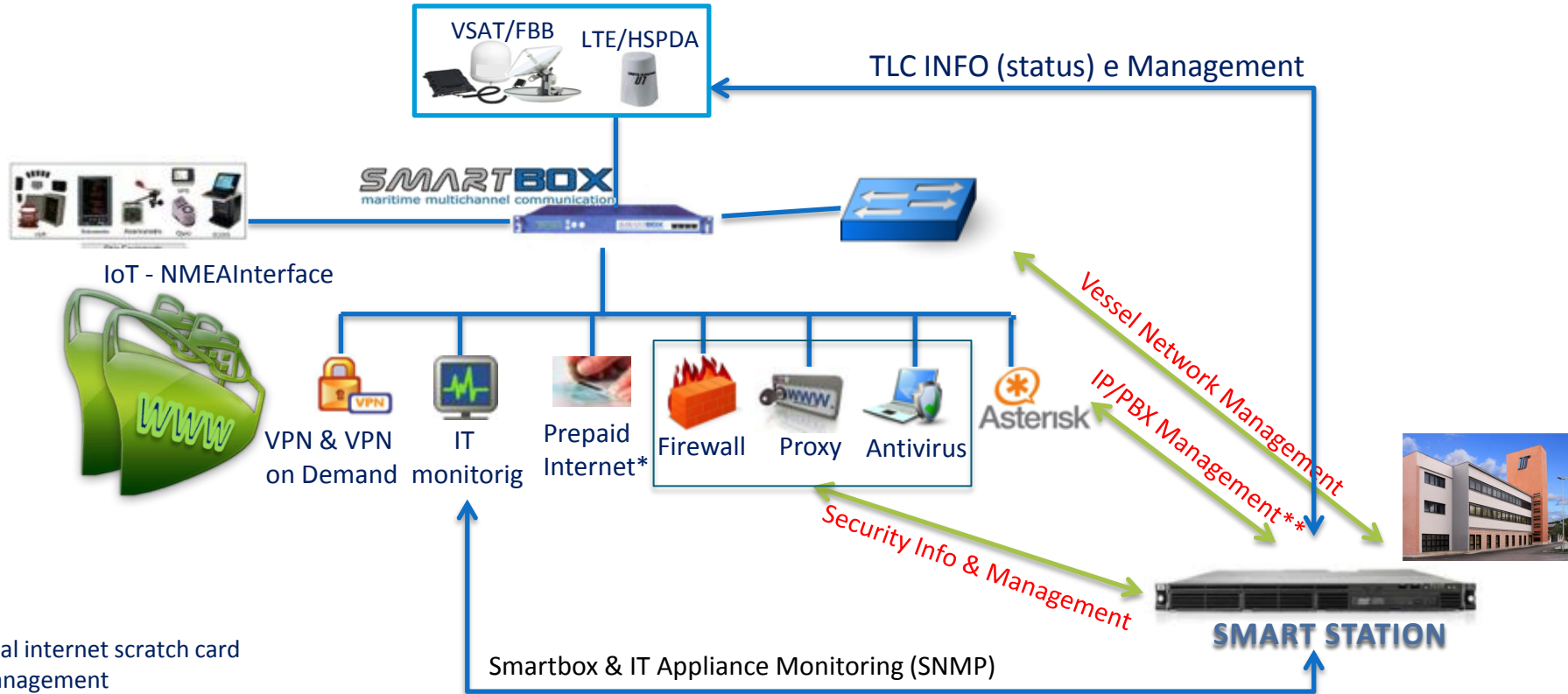
**SMARTBOX**  
maritime multichannel communication





# 'Smart Ship': Smart Communication Platform

Smart Communication Platform allow to optmise ship-to-shore and shore-to-ship communication making possible high reliability for eNavigation. It is made of on-board **SmartBOXes** and a centralised **SmartSTATION**



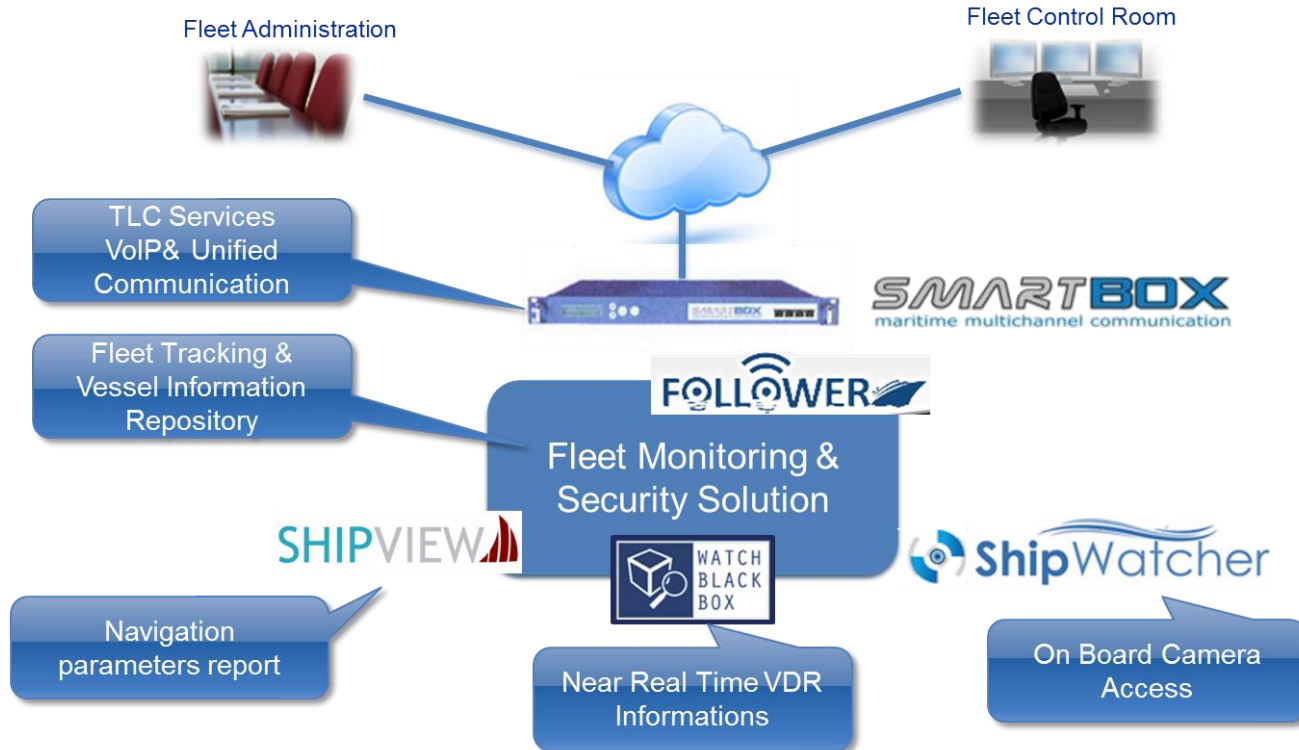
\* Local internet scratch card management

\*\* phone call accounting



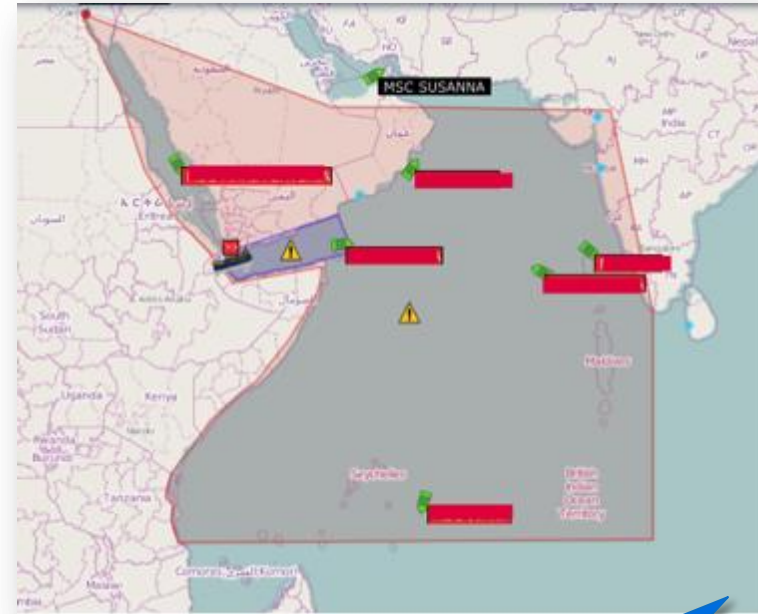
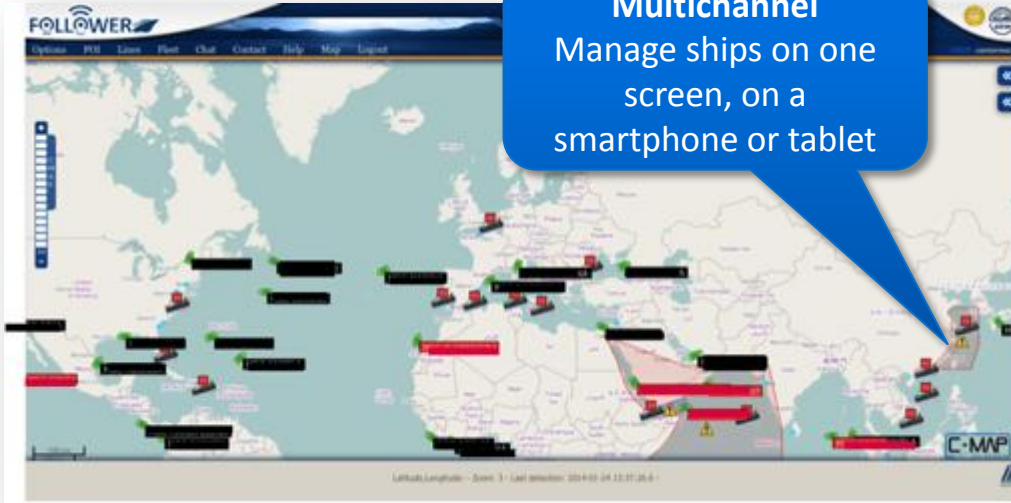
# 'Smart Ship': Fleet Management System

An integrated solution providing to shipowner HQ and connected Operation Centres advanced **tracking & monitoring capabilities** for improvement of voyage management **efficiency** and of risk management processes. On top of Smart Communication Platform.

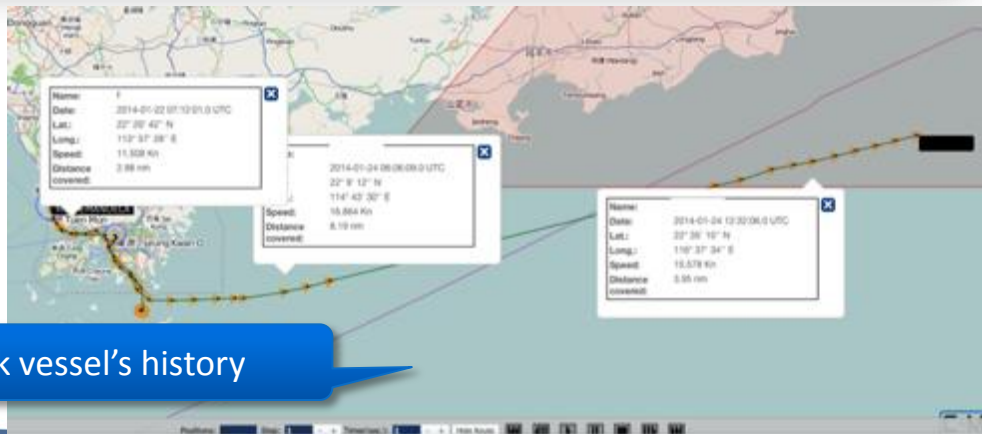


# 'Smart Ship': «Follower»

**Multichannel**  
Manage ships on one screen, on a smartphone or tablet



- Manage Special Zone
- MARPOL Special Areas
  - Joint War Committee listed areas
  - Security areas
  - Particularly Sensitive Sea Areas



Track vessel's history

# 'Smart Ship': «Follower»

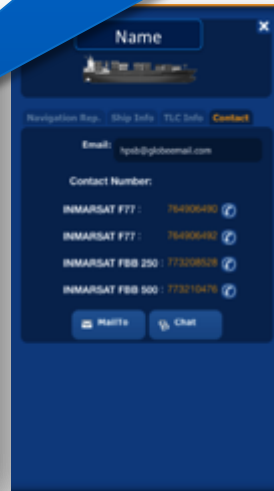


## Detailed Ship Info

- Position, Destination, ETA, Ship Message
- Member on board, MMSI
- TLC Info e direct call service
- VoIP, Chat e Direct Mail

## Route Management

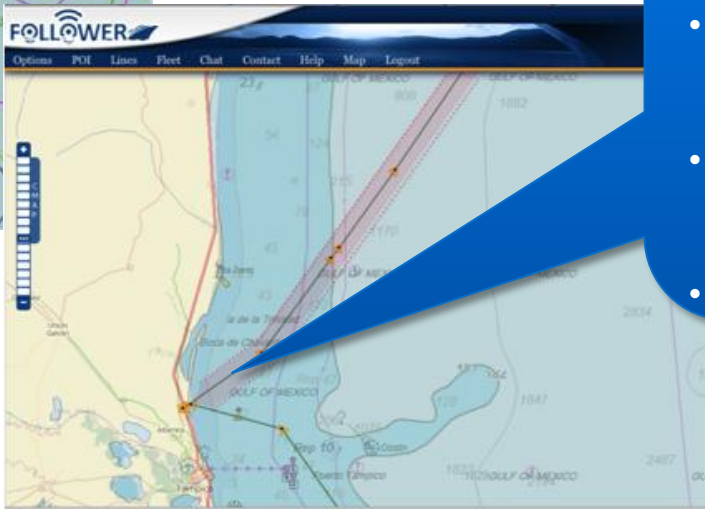
- Route Design & Update
- Assign Route to Ship
- Route Control



# 'Smart Ship': «Follower»



- Meteo Forecast
- Forecast of meteo conditions related to a selected route
  - Correction of route based on meteo conditions



- Voyage Monitoring
- up-to-date information on actual vessel route against the voyage plan.
  - Positions vs. schedule ETA , speed and track (main critical voyage parameters)
  - user-defined alarms and notifications, the on **ETA**, **over/underspeed** and **off track**
  - **On Board ECDIS integration**

Coming soon ...

Risk Navigation Index

...

Safety and Secure route

...

Continuous Goods Track

# 'Smart Ship': «ShipView»

ShipView for the remote monitoring of main onboard **navigation and automation data** and **fuel consumption** (propulsion and generation engines);

Report all Venerdì 22 Ottobre 2009

STATUS: 28 OCT 2009 12:17:11

Nome NAVE: Cruise Roma

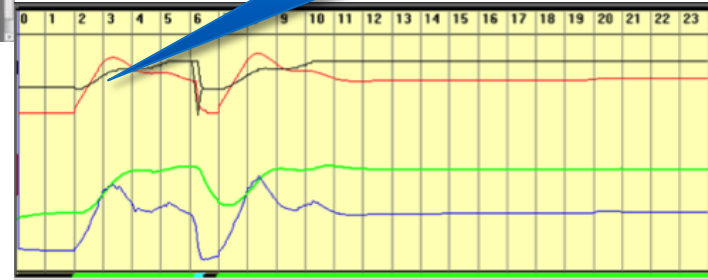
Da: Civitavecchia A: Civitavecchia Comandante: Exposito Direttore: Rossi

Vieggio N° 9 Data Partenza: 20/10/2009 Data Arrivo: 20/10/2009

Da	A	Tratte	Partenze	Arrivo	Durata porto (partenze)	Durata (porto porto)	Consumo (FCI (tonn))
Civitavecchia	Porto Torres	A	20/10/2009 10.20	20/10/2009 17.23	00.02	7.3	4801
Porto Torres	Barcelona	B	20/10/2009 17.23	20/10/2009 18.16	00.00	0.53	5094
Barcelona	Civitavecchia	C	20/10/2009 18.16	21/10/2009 18.08	04.22	22.32	15
Civitavecchia	Porto Torres	D	21/10/2009 18.08	22/10/2009 09.44	04.23	13.36	15
Porto Torres	Barcelona	E	22/10/2009 09.44	22/10/2009 19.36	00.02	9.91	2358
Barcelona	Civitavecchia	F	22/10/2009 19.36	23/10/2009 22.20	02.58	26.42	28
Civitavecchia	Porto Torres	G	23/10/2009 22.20	24/10/2009 06.18	00.11	7.57	105
Porto Torres	Barcelona	H	24/10/2009 06.18	24/10/2009 21.11	00.18	14.52	329
TOTALI					Ore in porto	Ore viaggio tot	Consumo (FCI (tonn))
					11.57	106.48	12755

Voyage and Consumption report

24H report  
 Red= RPM  
 Green= Speed  
 Blue= Fuel cons.  
 Black= Pitch



Real Time Dashboard

Coming soon ...

CO2 emissions (regulated)



# 'Smart Ship': «Watch Black Box» (remote VDR)

WatchBlackBox for the continuous backup of VDR data and synchronization with the ShipOwner Control Room: Data extraction: **off line** (physical HD); **on line** (on demand); **on alarm** (event based)

The "Watch Black Box" allows for the storage of navigation data recorded by the VDR systems on board ships. The storage takes place on hard disks installed on a server on board. Usually a VDR system only stores the last hours of navigation recording in the form of old data. If you add to the VDR a continuous version of a copy of the files produced, you have the option to archive the recorded data in very large storage. In this way you can see the navigation data of a ship even months later. How far back can you go by the consultation time largely depends mainly on two factors:

- The volume of data produced per unit time by a VDR system (compression level, the recording quality, the number of sources);
- The storage capacity of the disk on which you place your storage.

Because the navigation data archives are located on the ship, we'd like to get some procedures being able to transfer on the ground (at the HQ of the owner) such information.

"Watch Black Box", in addition to saving data in local archives from the VDR, allows two types of data transfer:

- ONLINE: over satellite channel;
- OFFLINE: transport through one of the disks from the board to the HeadQuarter.

Aboard ship, connected to the VDR system, there is the component of Edge of VDR. The component on earth, on user request, requests to the Edge about a portion of the navigation data relating to a specific time interval. Compared to the transfer on demand (through the satellite band), the transfer takes place off-line by transferring a disk archive from board to the headquarters of the owner HQ. The advantage of this kind of transfer is being able to copy the entire archive. The disadvantage is due to the fact that the ship must be in a port.

	Source Type	Ship Name	Directory and File Name
<input checked="" type="checkbox"/>	Video Source	White Ship Video Source	\\video/video_yyyyMMdd_HHmms.mp4
<input checked="" type="checkbox"/>	Text Source	Text White Ship	\\data/text_yyyyMMdd_HHmms.txt

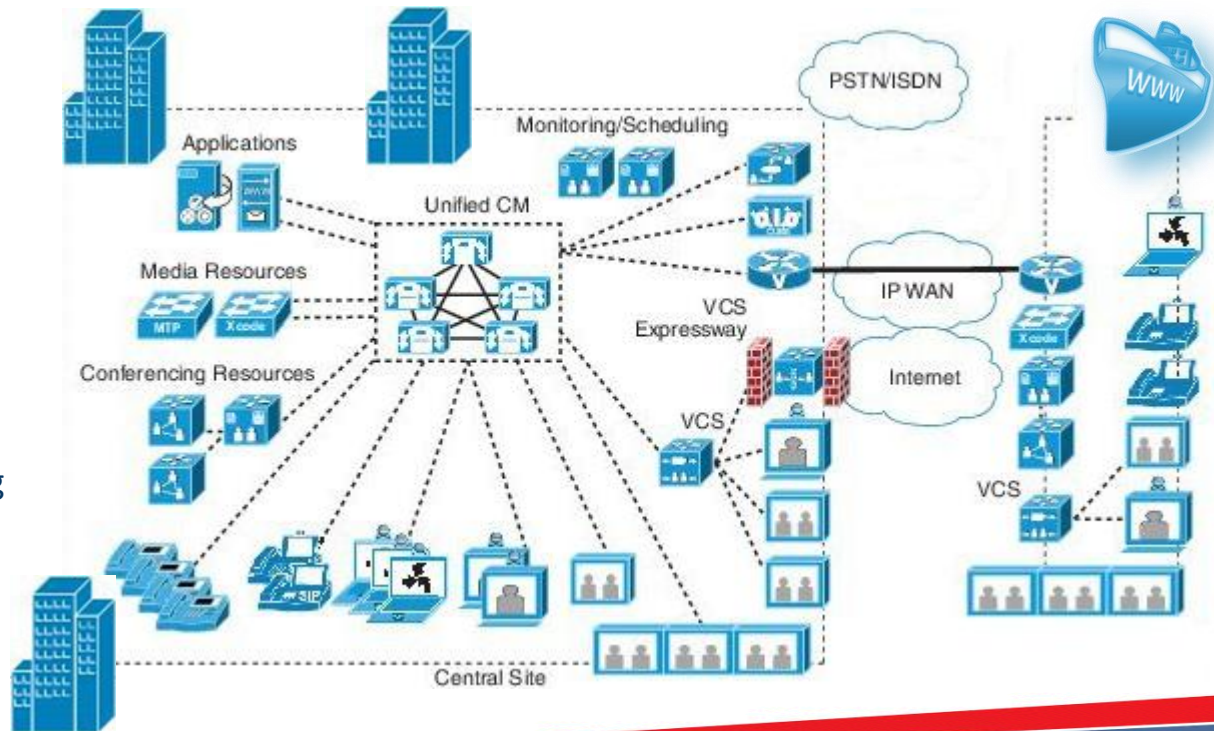
# 'Smart Ship': IMS-based Unified Communication

Fixed/mobile convergence will help integrate mobile and desk phones using **standards-based IP Multimedia Subsystem (IMS)** integration using commercial and/or open source available tools

## Shore-to Shore / Ship-to-Shore / Ship-to-Ship

### Key Features:

- Access Management
- Presence
- Voice, video and messaging
- Instant messaging
- Mobility (BYOD)
- Self-provisioning and care
- Videoconferencing
- Network bandwidth accounting
- Session control



# Collaboration management: «weMeet»

Unified Communication is the hearth of a **Collaboration Service** platform and the management of **virtual communities**.



## Key Features:

- User profiling
- Access Management
- Presence
- Voice, video and messaging
- Videoconferencing
- Application sharing
- Document sharing
- Session content archiving
- Open to be integrated with
  - LMS (teaching)
  - CMS (document)



... a community is more than a meeting.

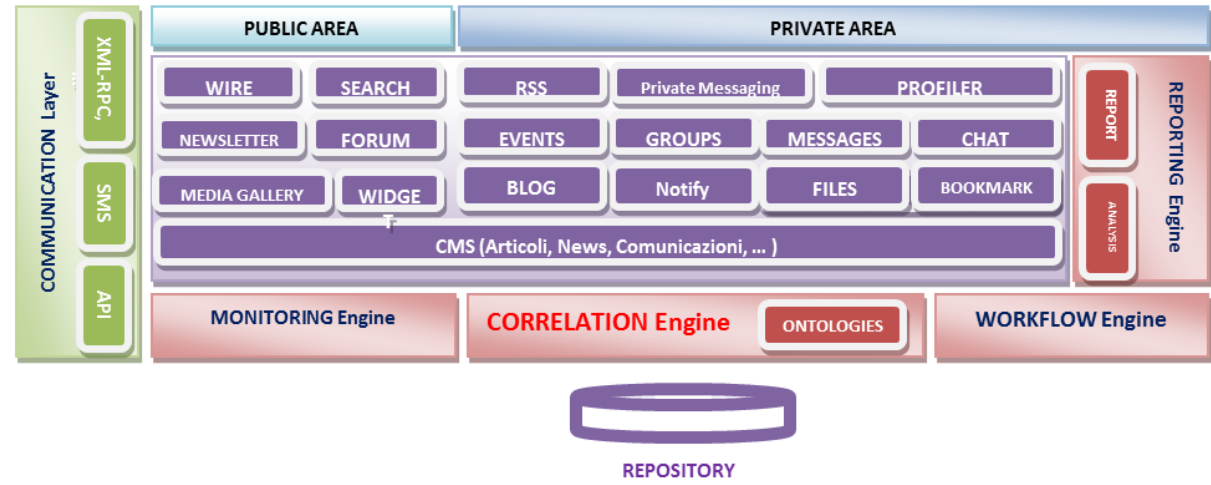
SONETTO joins together **business collaboration and communication services** offering to the users real-time interaction capability anywhere, anytime, and on any device.

Integrating a wide set of security controls it offers a secure and complete set of **collaboration tools** while maintaining total control over **companies' security and privacy**.

Device-management features based on user accounts, including tools to set **mobile security policies** such as device wipe, PINs.



# Collaboration management: «Sonetto»



Thanks to a **Semantic Reasoner**, **Correlation Engine** can correlate information related to social networking activities using one or more **ontologies**, with the goal to identify one or more **stereotypes**.

Semantic Analysis of data associated to a user profile and a **social behavior** allow to improve the knowledge of single actors and, in general, of the community. As a consequence the system (**recommendation module**) is in the condition to 'real-time suggest' business actions such as "should know that data", "should contact that expert", "could read about that matter".

# Enterprise Application Store: the project

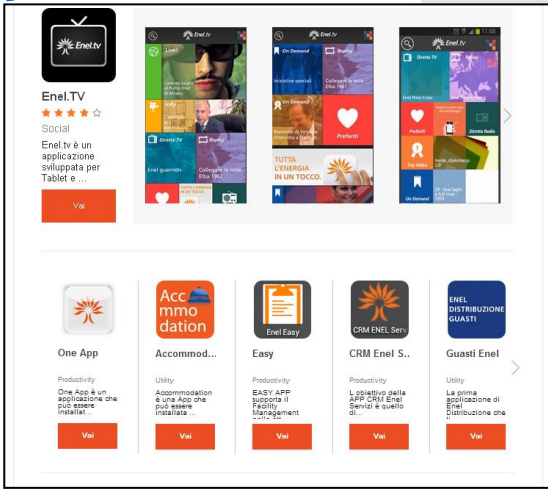
Page with App **Top Rated**

Page with the **latest App**

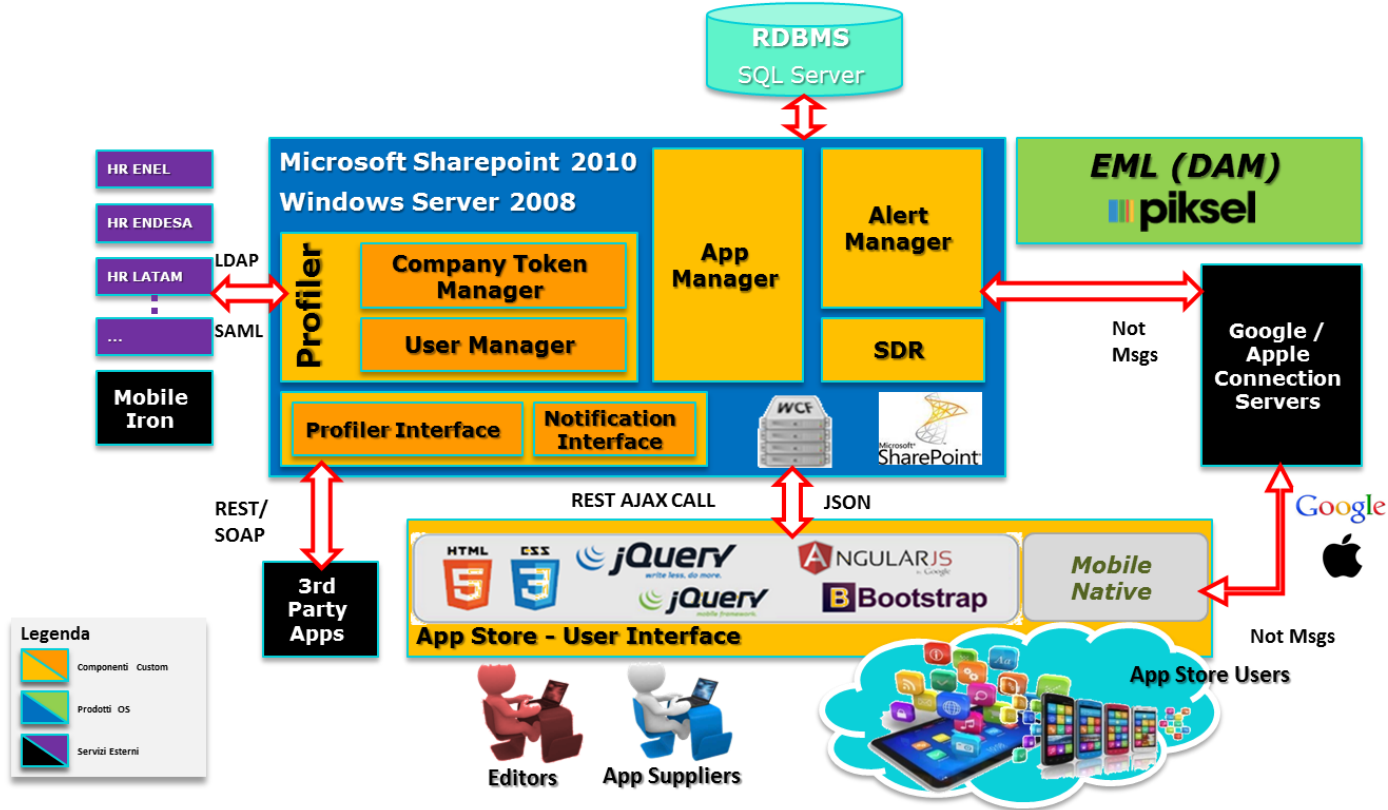
**Download App from Mobile Device Browser**

App list by **categories**

List of **booked App** from logged user



# Enterprise Application Store: success project



Application Store Architecture

# Can a Private Maritime Operation Centre be certified as a 'federated node' of EUCISE 2020?

